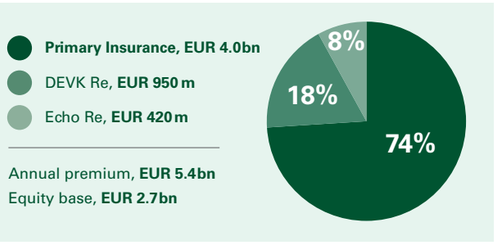
Echo Re as part of the DEVK group

Backed by a strong mutual insurance group

Reinsurance is an integral part of the DEVK Group's long-term strategy. While our sister company, DEVK Re, focuses on developing the reinsurance portfolio in Europe, the US and Canada, Echo Re's strategic mandate is to develop the portfolio in Africa, Asia Pacific, the Middle East, Latin America and the Caribbean.
Being part of a strong group gives us a solid financial backing, guides our underwriting approach and defines our core strategic mandate: to contribute to the diversifi- cation of our group by building mutually beneficial, broad and lasting relationships with our business partners. We believe that this creates an excellent environment in which we focus on a consistent and sustainable underwriting strategy that that earns the trust of our partners and stakeholders.

Founded in 1886 and headquartered in Cologne (Germany), DEVK Group is one of largest German mutual insurance groups and has consistently grown its domestic personal lines (household, motor, L&H) and international reinsurance portfolio:



Financial Strength Ratings: A (outlook stable)

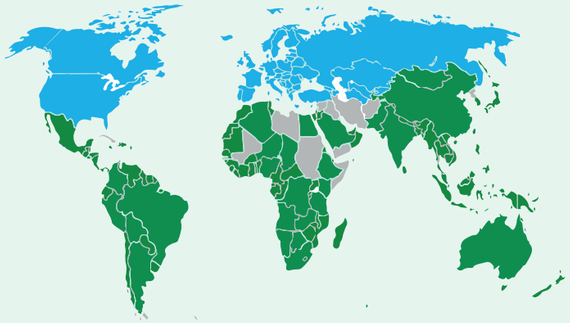
The rating agencies Standard & Poor's and Fitch continuously assess Echo Re's financial strength rating with the outcome of "A" with a stable outlook. The rating agencies particularly highlight our very strong capitalization, prudent reserving and underwriting approach and the very strong backing of the DEVK group.

Markets we serve

Based in Zurich, Switzerland, we are committed to staying close to the needs of our business partners in Africa, the Asia-Pacific region, the Middle East, Latin America, and the Caribbean.

This allows us to make fast, pragmatic decisions that benefit our partners.

Our sister company, DEVK Re, is mandated to develop the DEVK Group's reinsurance portfolio in Europe, the US, and Canada.



Contact

Echo Reinsurance Limited
Brandschenkestrasse 18–20
CH-8001 Zurich

T +41 44 283 16 16
info@echore.com
www.echore.com

ECHO RE
Echo Reinsurance Limited

Reinsurance with a Swiss Quality Seal

A Stable S&P Global Ratings

INSURER FINANCIAL STRENGTH A Strong FitchRatings www.fitchratings.com

echore.com

Core Values & Strengths

1. Consistent and stable underwriting approach.
2. Highly experienced and knowledgeable underwriting team.
3. Ready to adapt to the unique features of local markets.
4. Commitment to building lasting, mutually beneficial relationships.
5. Client-focused with a flexible, needs-based approach.
6. Fast decision-making process.
7. Efficient claims handling.

Key Facts & Figures

(2024)

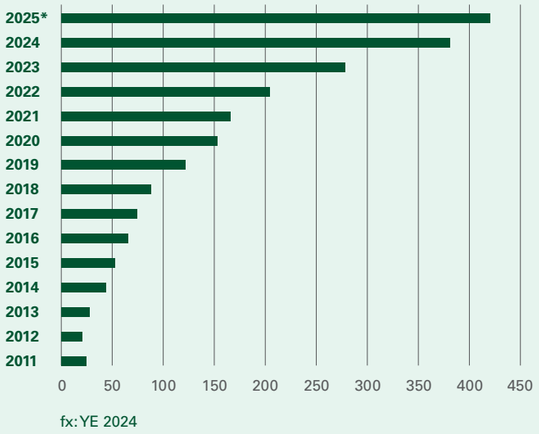
Echo Re was founded in 2008 and is a wholly owned subsidiary of DEVK Group.

CHF	CHF	%	CHF
400 m	208 m	238	891 m
Premium	Capital Funds	Solvency Ratio	Assets

Portfolio Structure

Echo Re writes treaty business and has enjoyed steady and sustainable growth.

GWP in mio CHF
Underwriting Year on own Account

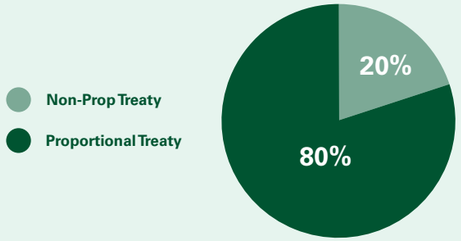


fx: YE 2024

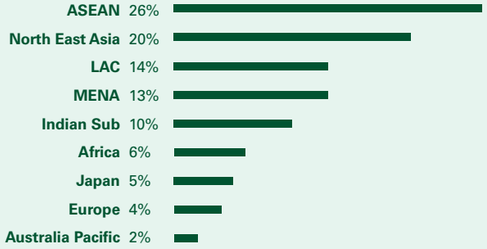
	2020	2021	2022	2023	2024	2025*
Countries	53	54	58	73	80	87
Clients	246	261	280	346	414	450

*as at October 2025

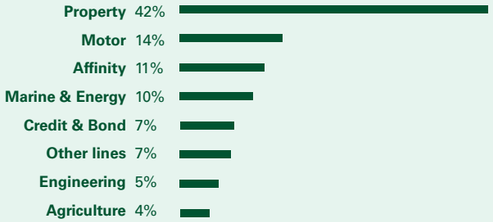
GWP by Type of Treaty (2025*)



GWP split by Region in %



GWP split by Line of Business in %



Underwriting Team

Chief Underwriting Officer
Paul Hertelendy, +41 44 283 16 28

Treaty P&C

Africa & Mena
Stefan Fritsche (Sub-Saharan Africa), +41 44 283 16 71
Cana Nabachwa (Sub-Saharan Africa), +41 44 283 16 91
Sezi Meriç (MENA), +41 44 283 16 90
Harry Laughlin (MENA), +41 44 283 12 19

Asia Pacific
August Sun (Northeast Asia), +41 44 283 12 08
Jessica Fu (Northeast Asia), +41 44 283 12 16
Cyril Empeigne (Advisor, Indian Subcontinent & Pakistan), +33 67 328 63 27
Swapnil Soni (Indian Subcontinent & Pakistan), +41 44 283 16 76
Alexander Spister (Indian Subcontinent & Pakistan), +41 44 283 12 04
Stefan Fritsche (Japan & Australia/New Zealand), +41 44 283 16 71
Matti Siitonen (ASEAN), +41 44 283 16 94
Noor Atikah Kadir (ASEAN), +41 44 283 12 11
Haonan Yang (Asia), +41 44 283 16 70
Diego Denzler (Asia), +41 44 283 12 07

Latin America & Caribbean
Ariadna Garcia, +41 44 283 16 20
Pablo Lugo, +41 44 283 12 09

Specialty Lines

Cyber, Credit & Bond
Renate Kerpen, +49 221 757 44 14
Juan Alvarez, +49 221 757 87 39
Melissa Hergesell, +41 44 283 16 79

Extended Warranty
Michael Brenner, +41 44 283 16 93
Joël Geissmann, +41 44 283 12 06

Marine, Energy
Nick Flett, +41 44 283 16 23
Oliver Wirtzfeld, +41 44 283 12 14
Sabrina Abdullah, +41 44 283 16 78
Aleksandra Garal, +41 44 283 16 74

Agriculture
Fabian Düggelin, +41 44 283 16 27
Glauco de Souza, +41 44 283 16 95
Ronny Abplanalp, +41 44 283 16 26
Nicolas Boll, +41 44 283 16 24
Swapnil Soni, +41 44 283 16 76

Engineering
Juerg Planta, +41 44 283 16 15
Pascal Luethi, +41 44 283 16 13
Tal Winkler, +41 44 283 12 18

Please contact us at: **underwriting@echore.com**
firstname.name@echore.com