

GROUPE CDG

**Resilience Builder since 1960** 

# La Société Centrale de Réassurance





#### Shareholders

94.41 % CDG 4.58% AXA Assurance Maroc 0.91% MCMA/MAMDA

#### **Capital increase**

150 Millions USD à 220 Millions USD



9 Nationalities

#### Retakaful

Accreditation obtained in 2022

#### CEO

M. Youssef Fassi Fihri

#### **Regional Pool Management**

FAIR Aviation Pool Management of the African Centre for Catastrophe Risks

#### **International Participation**

Pool TCIP (Turquie) FAIR CAT NAT (Afro-Asiatique) Pool des risques nucléaires Assuratomes (France) Pool des risques environnementaux Assurpol (France)



Network of over 500 partners in Africa, Middle East and Asia

\*The solvency capital S2 of the SCR 31/12/2021 complies with the European standards relating to Directive 2009/138/EC (Solvency II Directive) as amended by Directive 2014/51/EU (Omnibus 2)



# **Financial Strength**





# FITCH RATINGS

Local scale



# Our Mission



To develop and promote our markets by offering expertise, tailor-made, innovative solutions and local service.

To respond to general interest in the Moroccan market by implementing cutting-edge expertise as a trusted third party.

To become a reference in the reinsurance industry within emerging markets, through a close relationship with our clients, aiming to provide them with innovative and customized solutions for greater resilience.

#### Campany Values



## **Our Vision**









# 46 Subsidiary

Which affect several different sectors that drive the Kingdom's economy







Savings and pension

**Territorial Development** 

Tourism



صندوق الايداع والتدبيــر +«XIXE+ I 2000 A 20U2AA2 CAISSE DE DÉPÔT ET DE GESTION



#### Investment



#### **Banking and** Finance



# Total Consolidated Balance Sheet

# **32,5** in Billion USD



<u>صندوق اللايداع والتدبيـر</u> +هانعات + مانغان + مانغان CAISSE DE DÉP<mark>O</mark>T ET DE GESTION

### **Consolidated Equity**

# **2,0** in Billion USD

NET TECHNICAL RESULT	NET RESULT	WRITTEN PREMUIM	EQUITY
USD 22,36	USD 33,46	USD 281,77	USD 287,05
EUR 19,73	EUR 29,56	EUR 248,65	EUR 253,31
MAD 207,48	MAD 310,52	MAD 2 614,94	MAD 2 663,90

ROE 11.7%



## SCR : key figures 2021 (in millions)

SCR's financial strength demonstrates significant resilience SCR's ROE has always been among the top 3 reinsurers in Africa and the Middle East over the last 7 years

#### DEDICATED GROSS INVESTMENTS

TOTAL BALANCE

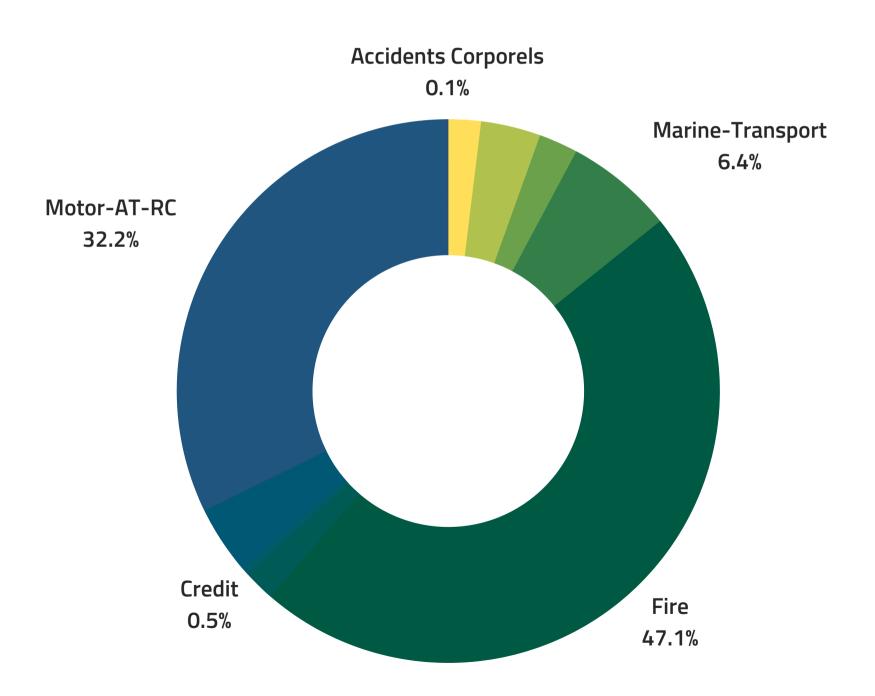
USD 1 125,30 EUR 993,03 MAD 10 443,23

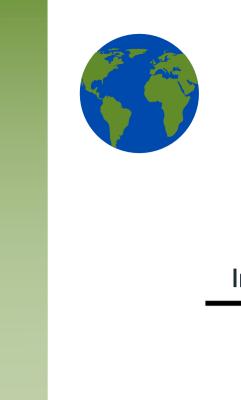
USD 1 683,04 EUR 1 485,21 MAD 15 619,24



# **Breakdown of 2021** written premuim by **business** line





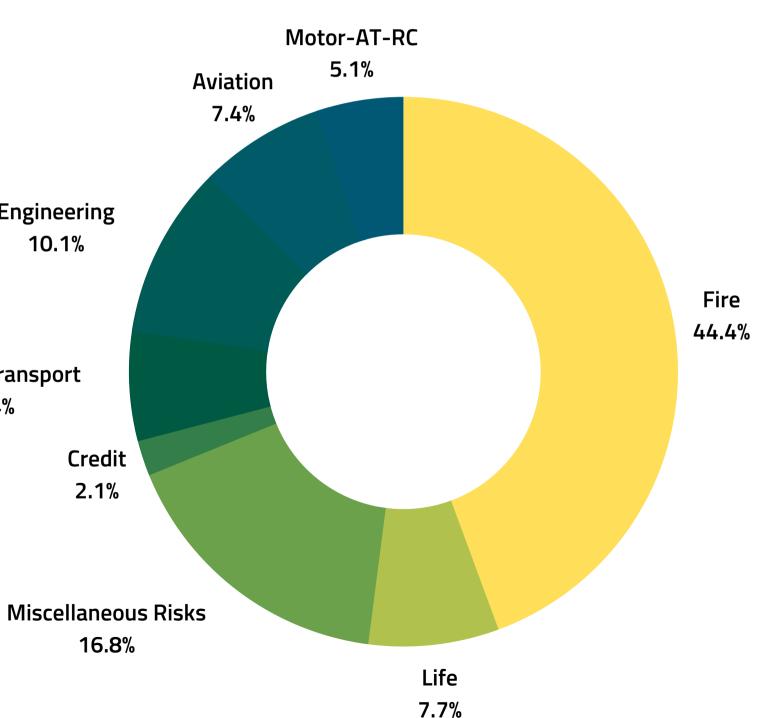


Engineering 10.1%

Marine-Transport 6.4%

# **Breakdown of 2021** written premuim by business line

**International Market** 



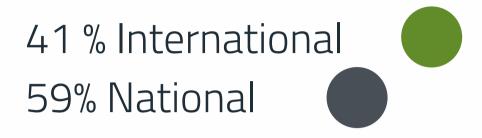
SCR

# Premium Breakdown





Geographic breakdown of premium in 2021

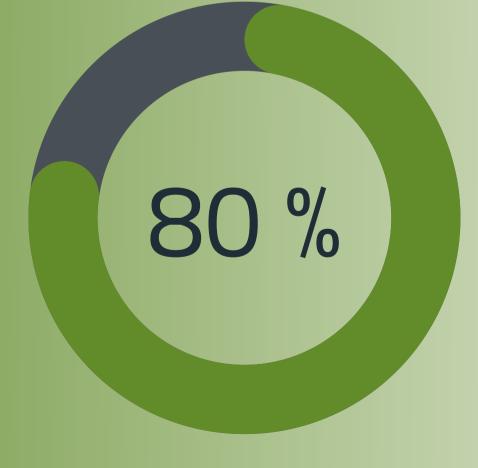


LOB breakdown of premuim in 2021 in Morocco

65% Facultative Business 35% Treaty

# Main Indicators of Facultative Businesses

# 12 000 Facultative business / Year

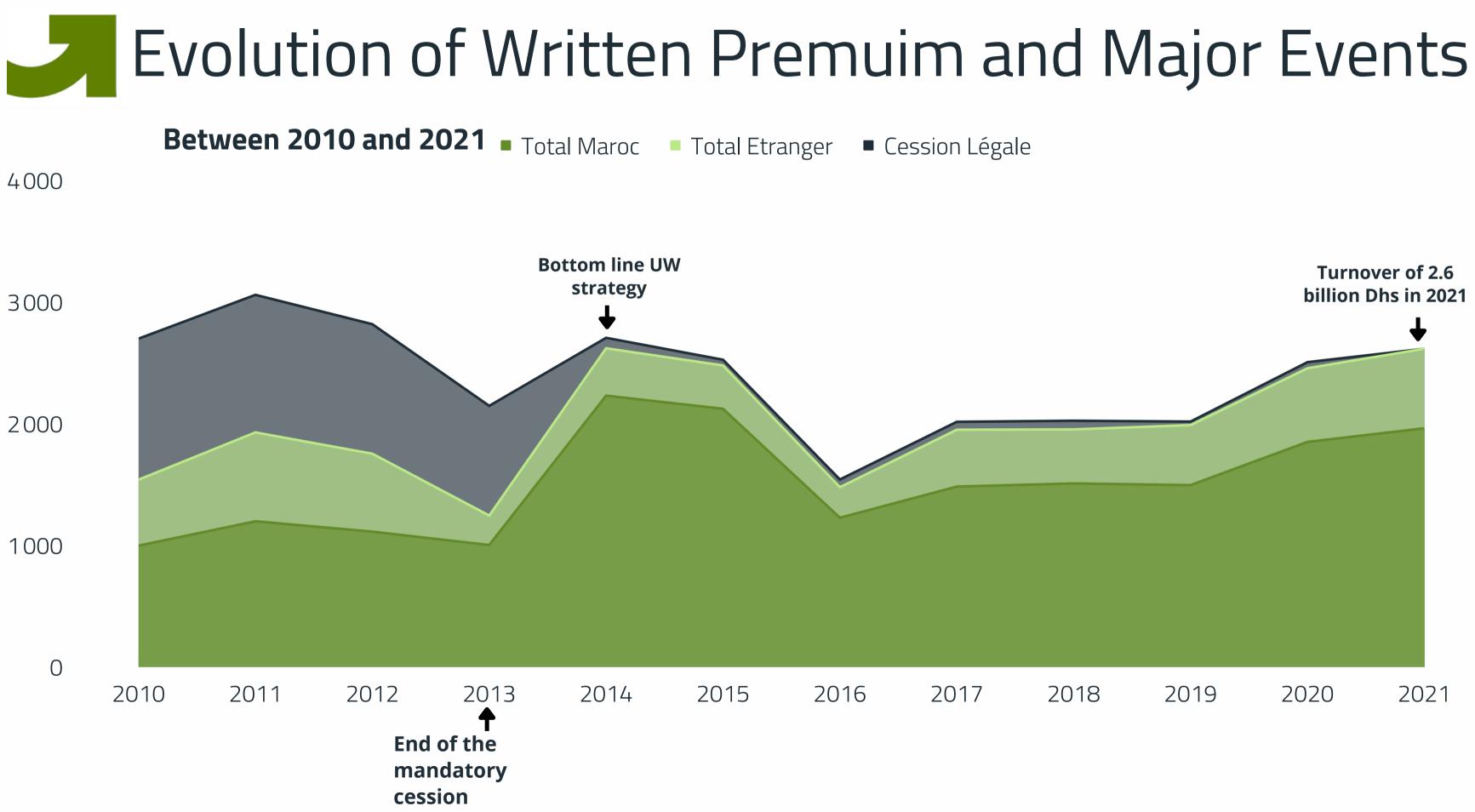


# 20 % International 80 % Morocco

- A key industry in Morocco with future growth potential.
- Moroccan market.



• High profitability thanks to strict underwriting rules and a good understanding of the risks of the



# Solvency Capital Certification (under Solvency II norms)

Société Centrale de Réassurance acquiered an actuarial modeling tool in order to automatically asses the capital requierement. Within this context, SCR requested an independent review conducted by Prim'Act an actuary consultant.

Hence, SCR solvency capital S2 up to December 31st 2021 is following the european standard norms, and applies to the 2009/138/CE directive (Solvency II directive) modified by 2004/51/UE (Omnibus 2).

Below a summary of the results calculations:

SCR* S2	2 28,3 M EUR
SCR* S2	2 28,3 M EUR

S2 Own Fonds 4 62 M EUR



\*Solvency capital required according to the standard Solvency II formula + risks specific to the SCR

#### Solvensy 2 Ratio : 188,8 %





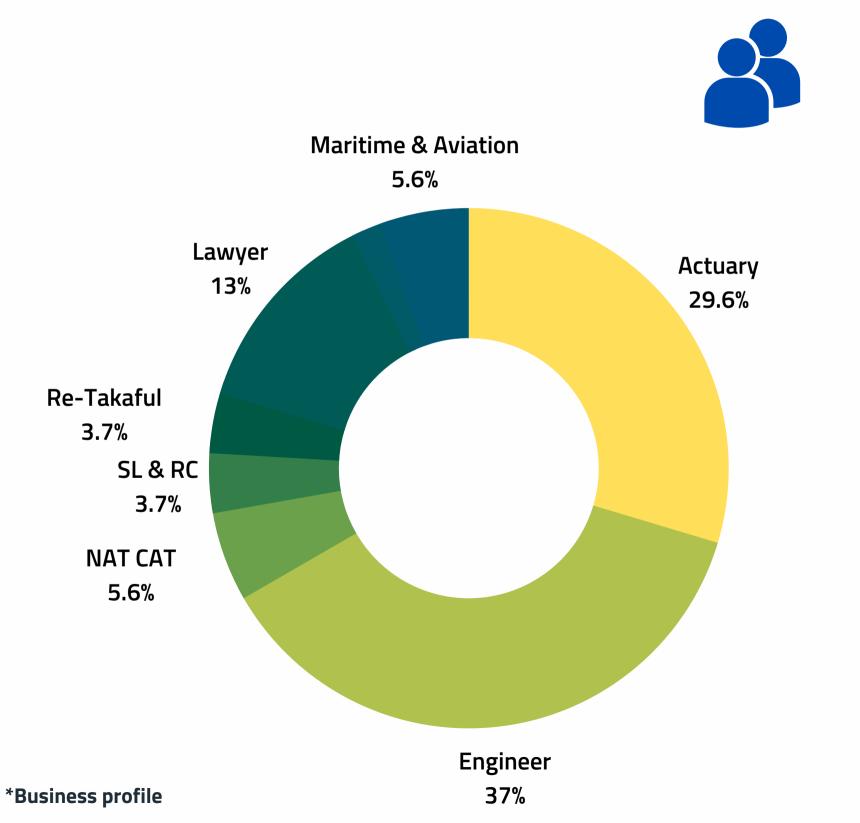
# African Footprint

With increasing exposure to various African markets, SCR has adopted a targeted strategy

- It is an international positioning with
- participations in the Senegalese reinsurer SEN
- Re (20%) and a continental presence via contact offices:
  - Ivory coast: Abidjan
  - Egypt : Cairo
  - Rwanda : Kigali
  - South Africa : Johannesburg.

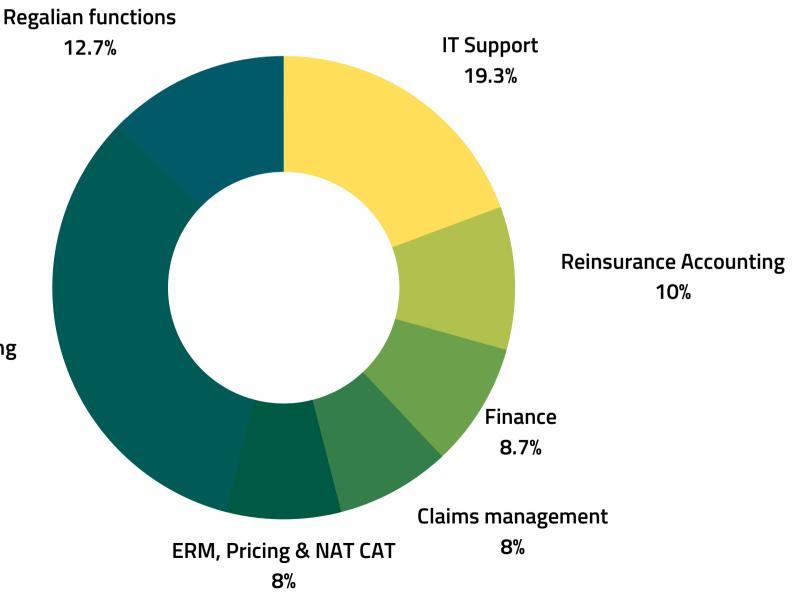
Studies for the acquisition of shares and the opening of other representative offices are underway

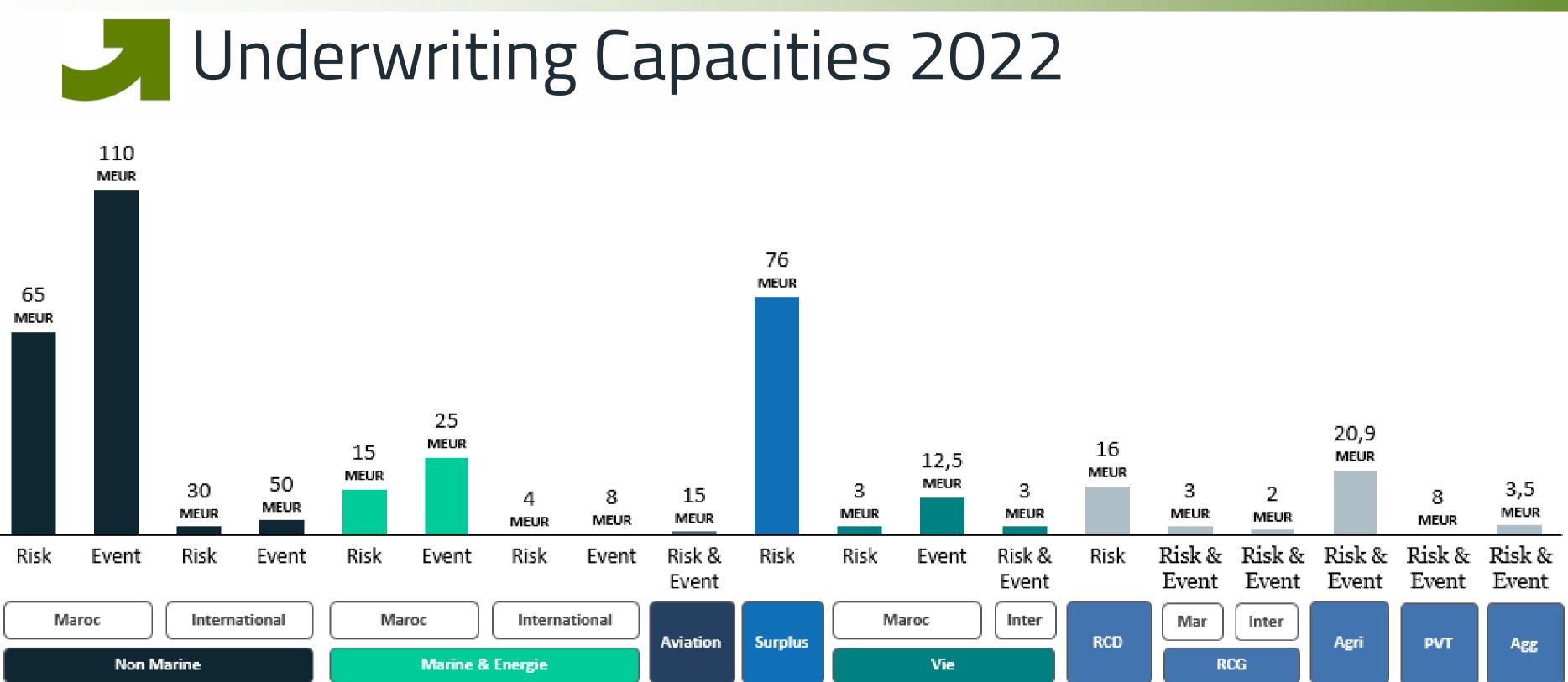
# Employee profile breakdown of SCR's workforce\* in 2022



# **Breakdown of SCR's** workforce by business job in 2022

Underwriting 33.3%





SCR deployes and re-adapts annually its underwriting capacities to be able to respond effectively to its clients investment requests



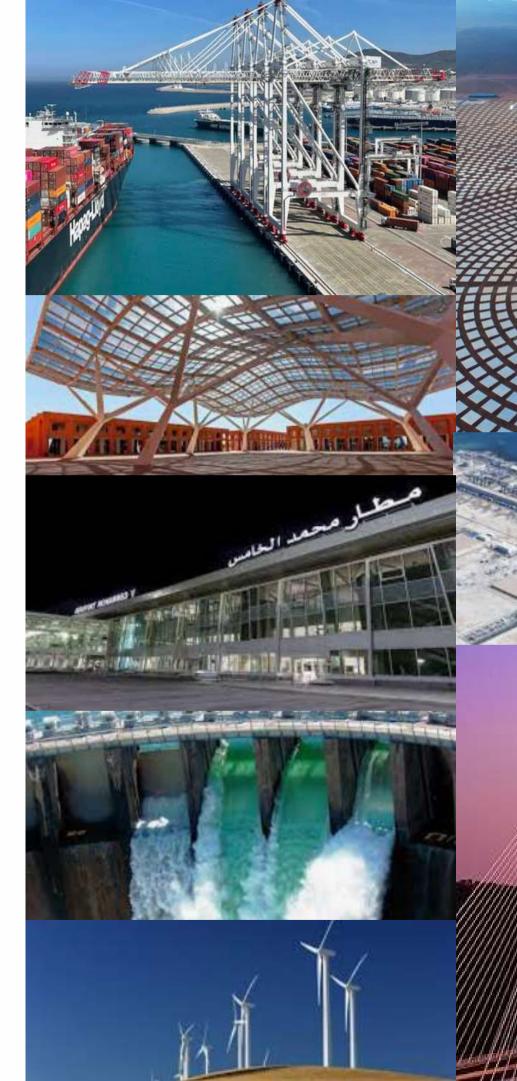
# **We Transform Tomorrow Together** An Ambitious Strategic Plan 2021-2023

Business Growth & Profitability	Digital Transformation & Operational Excellence	Control and reinforcement of the Solvency Margin	Corporate Culture & Employer Brand
1.Resilience of our BP & 360°	1.Service commitment (SLA and	1.Reinforcement of the	1.Rebranding & marketing
growth drivers	NF service certification) & PMO	Solvency Margin and	
	compliance	implementation of the SBR	
			2.Shared corporate culture &
2.Improved financial placement	2.Digital Transformation	2.Rating improvement	Strengthening the Employer
		strategy	Brand

Based on 15 strategic projects, the new We3T Transformation Plan integrates a multidisciplinary dimension to address all the strategic issues of SCR's future

SCR plays an important role in the Kingdom's Strategic Projects

SCR is present in the Kingdom's largest strategic projects by offering reinsurance coverage and significant risk sharing









### National and Regional Hub in Insurance and Reinsurance Training since 2017

In order to meet the requirements of the insurance and reinsurance market, SCR Academy Re provides national and regional partners with technical expertise training in the different insurance branches (Fire, Engineering, Aviation, Marine and Civil Liability), as well as in the fields of pricing, actuarial and prevention.

It consists of various programs available to local and African partners (seminars, webinars and knowledge management platform) positioning SCR as a technical reference reinsurer at the continental level.

# FOUNDATION SCR ACADEMY RE



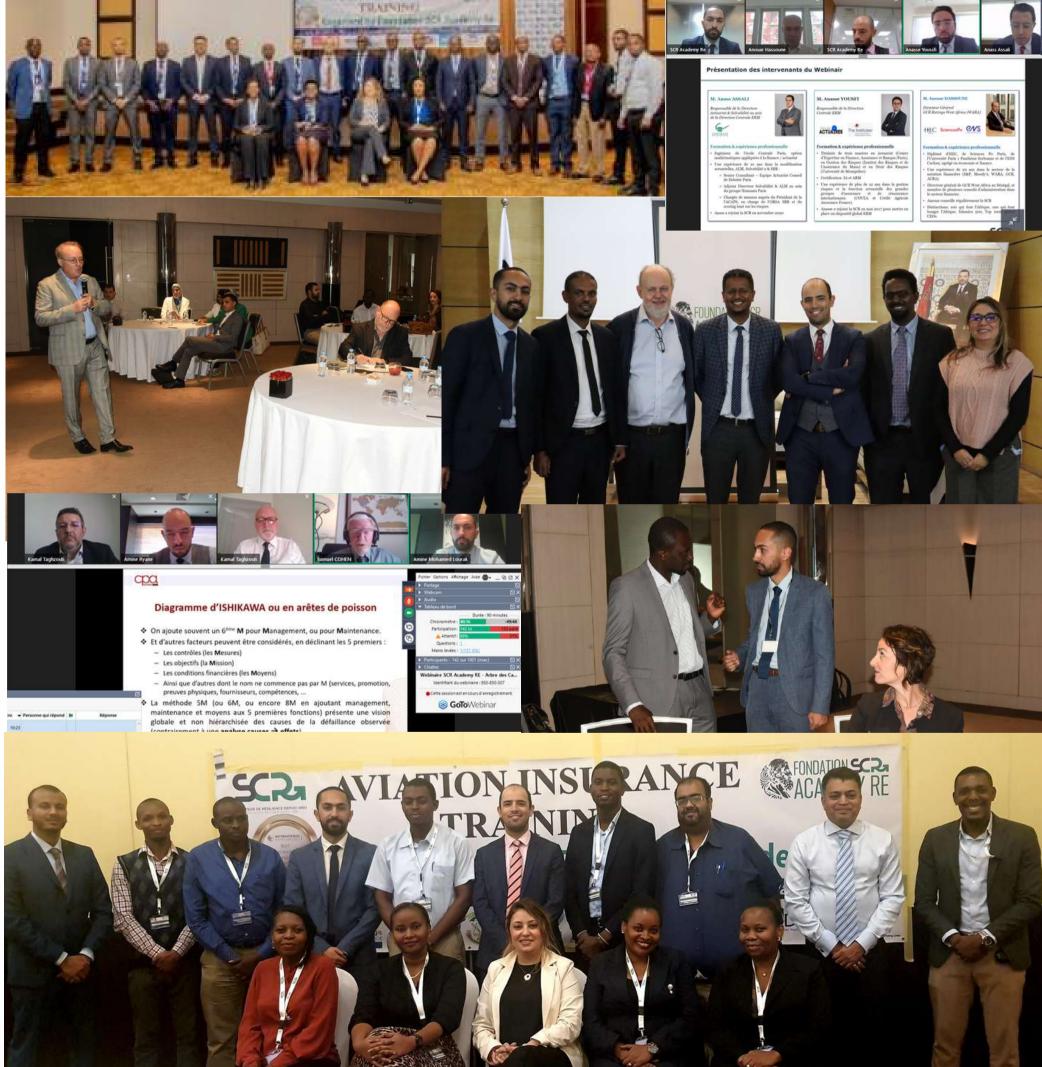
### 14 Multidisciplinary trainings and webinars in 2021



844 participants in Morocco and Africa









# **Development of Facultative LOB**



A key industry in Morocco with future growth potential



High profitability thanks to strict underwriting rules and a good understanding of the risks of the Moroccan and regional markets.

# 12 000 Facultative business / Year 20 % International 80 % 80 % Morocco





Khalid Alabaddan Head of Non-Life Facultatives Morocco & International

# **Development of the Life LOB**

A business line in continuous growth locally and internationally



To promote the development of life insurance and life reinsurance of our local and international partners.



Nawal Himes Life and Retakaful



To be part of a long-term and trust-based approach to jointly determine reinsurance solutions that meet the needs of our clients.



Provide the necessary assistance to our clients in the assessment of life risks.



# A New Impetus for SCR

SCR started the ReTakaful activity through its ReTakaful window to accompany all the national and regional operators in their development by bringing its expertise and financial strength.

A qualified team is mobilized for this purpose and will provide our partners with the required support and technical expertise.

The Retakaful will also allow SCR to conquer new international markets and to develop its expertise in underwriting.



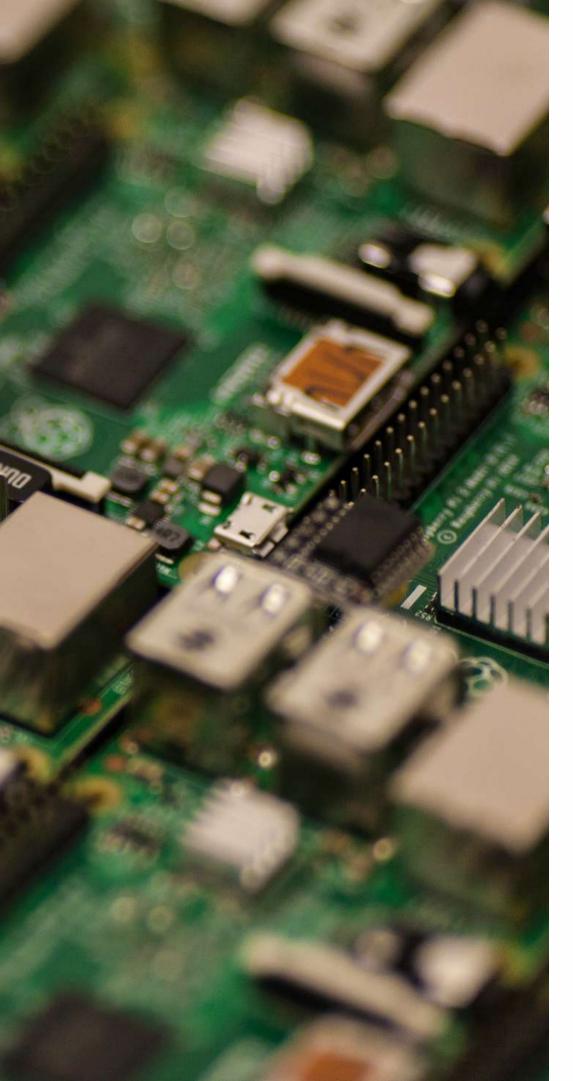
# Scaletakaful الشركة المركزية لإعادة التأمين التكافلي



Nawal Himes Life and Retakaful



**Othmane Et-tajani** Retakaful Business



# **Digital Transformation** at the Heart of SCR's Strategy

The IT and Digital Transformation Department has launched major missions centered on four pillars: Business Projects, IT Infrastructure, Digitalization and the Security Relay.

This Digital Transformation is at the heart of the 2021-2022 strategic vision in order to be more efficient and respond in an agile manner to our customers' expectations.

## **Objectives**



Overhaul of the IT architecture - Acquisition of new automated products and digitalization of processes



Operational excellence and service commitment via the underwriting and pricing platforms



Iso-functional redesign - Move to cloud : Move to the latest technologies of the Data Center infrastructure



**Faycal Charri** IT & Digital Transformation



# **Specialty Lines**

## **Objectives**

To offer SCR's partners a wider range of products and services that meet their specific needs in some business lines.

Through this Business Unit, SCR offers its partners specific cover for the following branches:



**Credit Guarantee** 



**Political risks** 



**Global Banks** 

#### Continuous research at the forefront of the evolution of the reinsurance market



**Badr Bouanani** Specialty Lines

# International Business Development

### **Objectives**

Reinsurer business is all about diversification. Achieving the right geographical spread is therefore one of our most important missions. We are strongly rooted in Africa but we are also -more than ever- committed to cultivate and further expand our business presence in the Middle East and Asia.







Laila El Bahtouri Non-Life Treaties (Morocco & Africa)



# **Risk Management** A Strategic Asset

Enterprise Risk Management (ERM) is central to SCR's strategy to identify and prepare for financial and underwriting risks.

ERM enables executive decisions to be made regarding risk management and ensures an optimal model for top management decision making.

### **Objectives**

• Optimal risk appetite management.

RISK MANAGEMENT

- Formulation and implementation of risk appetite choice of dimensions, management and monitoring indicators, tolerance thresholds, capital allocation according to several methods by type of risk and by business line.
- Centralized management at the level of the ERM tool, powerful and last generation







**Deepak Kumar Mishra** Agriculture

# Development of the Agriculture Branch

SCR plays an important role in the development of the agricultural branch at the local and international level by offering capacity to reinsurers and thus positioning itself as a key player.

Participation in agricultural programs in Asia and Africa region.

SCR has a skilled team with leading-edge technical expertise. And enjoys a very important capacity and agility in the development of new products





**Leila El Bahtouri** Non-Life Treaties (Morocco & Africa)





## **Catastrophic Risk Regime** SCR, a key player in the Missions of General Interest for the Kingdom

- international placement.

#### Natural Disaster Modeling

A multidisciplinary expert team is working on NAT CAT modeling as well as on the management CAT exposure:

- Earthquakes
- Floods
- Drought

• SCR contributes to the NATCAT Moroccan Program as a key reinsurer for the 90%

• SCR plays an important role in assessing the financial consequences of natural disasters by collecting insurance data and developing its own modeling analyses.



<u>Mohamed El Ouaggagi</u> Pricing ,Portfolio Monitoring and Catastrophic Risks

# **Claims Management**

A dedicated team to honor our partners' commitments on time

### **Objectives**



Claims & Legal

- Ensure the follow-up and management of claims within the time limits, in complete efficiency and in accordance with Best Practices (IUA Claims).
- High-quality monitoring and control of contractual commitments are carried out by a qualified and expert team.
- Assist our partners in the legal arrangements for peak risks backed by external financing.



# Management of Key Regional Reinsurance entities



The FAIR Aviation Pool is managed by SCR since its creation in 1989



The African Center for Catastrophic Risks (ACCR) was created following the recommendation of the conference on catastrophic risks, organized by the AIO, SCR and UNCTAD, in April 2004 in Casablanca



Underwrite Aviation risks, ceded by FAIR Pool members as well as other Afro-Asian Markets.

Increase aviation retention capacity of Afro-Asian markets



It is assisted by a Scientific and Technical Commission (CST) made up of personalities from the scientific and economic worlds and from international organizations;



The ACCR is an entity of the AIO hosted and managed by SCR, which has been entrusted by the AIO with the chairmanship of the Management Committee

# The Management Committee



**Anasse Youssfi** ERM



Laila El Bahtouri Non-Life Treaties and Customer Relationship Morocco & Africa



**Youssef Fassi Fihri** CEO



Khalid Alabaddan Domestic and International Facultatives Non-Life Business



Latifa Mezouari Finance & Accounting



**Mohamed El Ouaggagi** Pricing ,Portfolio Monitoring and catastrophic Risks



Nawal Himes Life and Retakaful



**Faycal Charri** IT & Digital Transformation



**Maryama Er Rhaimini** Management Control, Permanent Controle & Compliance



**Anass Assali** Capital Protection & MIG Development





**Mostafa Alaoui** Human Ressources, Service Quality & Supports



**Firas El Azem** Non-Life Treaties and Customer Relationship Middle East & Asia



Hachem Jabri Internal Audit



**Nabil Cherkaoui** Claims & Legal



Amine Ryane Strategy , Marketing and Corporate Communication



#### Phone number

+ 212 5 22 46 04 00

#### E-mail address

communication@scrmaroc.com

#### Linkedin

Linkedin.com/company/scrmaroc

#### Web Site

www.scrmaroc.com

Strategy, Marketing and Corporate Comminication



